



INTRINIUM SERVICES

INFORMATION TECHNOLOGY SOLUTIONS

Statement of Work

This Proposal is Valid for 60 Days

Prepared for: City of Cheney

Intrinium

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www.intrinium.com

(866) 461-5099

Cybersecurity. Solved.

A tailored, strategic approach to addressing
your cybersecurity needs.

January 28, 2022

City of Cheney
609 2nd Street
Cheney, WA 99004

Cindy Niemeier,

Thank you for the opportunity to propose Intrinium network services to City of Cheney. We have listened to your needs and have identified several solutions that we believe will enhance your network in terms of both security and efficiency.

We have experience implementing and maintaining systems for organizations of all sizes. Our experience with both Microsoft and Open-Source products allows us to utilize these software platforms to support the business needs of your organization effectively and cost-efficiently.

As information security and networking professionals, Intrinium staff members have earned some of the most sought-after security and technology-related certifications in the field. These include:

- The Certified Information Systems Security Professional (CISSP)
- The Certified Information Systems Auditor (CISA)
- The Citrix Certified Administrator (CCA)
- The Cisco Certified Network Associate (CCNA)
- Linux+ and Security+ certifications
- Microsoft Certified Partners
- Microsoft Small Business Specialists

Our commitment to you is outstanding customer service in terms of response time, quality, and attention to detail. We have also taken the time to understand your environment and provide you with the information you need to make educated decisions about technology. We will continue to communicate complex concepts and technologies in a language that is easy to understand for people of all levels of technical expertise.

In the following proposal, we outline the services that Intrinium can offer City of Cheney to help you achieve your business goals. Please feel free to contact me with further questions or clarification items. My contact numbers are provided below for your convenience. Once again, thank you for the opportunity to submit this proposal for your consideration.

Warmest Regards,

Chris Little

Chris Little
(509) 209-2131
chris.little@torchlight.io



Server and SAN Replacement

City of Cheney desires an engagement with the Professional Services team to replace aging information systems hardware and upgrade their mail server.

Phase 1 - Install New Servers (49hrs)

- Rack New Servers and Storage.
- Install/Update Windows Servers
- Install Hyper-V Cluster
- Migrate Virtual Machines

Phase 2 - Setup Offsite Location (16hrs)

- Move Old Storage & Servers to Offsite Location.
- Rack Old hardware.
- Install/Update Windows Server
- Install Hyper-V Cluster
- Setup and Verify Replication.

Assumptions:

- Client IT staff will be available to work with Intrinium and provide access to relevant data and information, to facilitate the timely completion of this task.

Fee/Pricing Arrangements

A PO or payment in full for all hardware, software, and/or licensing will be required before ordering, while labor will be charged as accrued and billed monthly to City of Cheney under the terms of their contract. All hardware, software, and/or licensing sales are final and cannot be returned. Please note these estimates are for budgetary purposes only and are subject to change depending upon client needs and/or revisions to the statement of work. Any tasks not specifically noted in the Project Scope above are not included as part of this statement of work. Payment for the service described above shall be in accordance with Section 2 of the MASTER SERVICES AGREEMENT between City of Cheney and Intrinium, Inc.

Product

| Description | Qty | Unit Price | Total |
|---|-----|-------------|--------------------------------|
| Bytespeed Server <ul style="list-style-type: none"> Intel Xeon 4208 8-Core 2.1ghz Socket 3647 (8) Kingston 16GB 2666Hz DDR4 ECC CL19 1Rx8 Micron (4) Micron 5300 MAX 480GB 2.5" 7mm SATA RAID 10 Intel I350-T4, 4-Port, PCIe2.1x4, RJ-45x4, LP/FH Standard 5 Year Server Warranty With Next Business Day | 3 | \$9,750.00 | \$29,250.00 |
| Nexsan SAN <ul style="list-style-type: none"> E32F with 16X1.92TB QLC SATA SSD, dual Nexsan, Premium support, 7x24x4 Hour parts delivery and onsite | 1 | \$49,150.00 | \$49,150.00 |
| Windows Server 2022 Standard - 16 Core License | 6 | \$1,069.00 | \$6,414.00 |
| D-Link 12-Port 10Gb Switch <ul style="list-style-type: none"> Manageable, DXS-1210-12TC | 2 | \$2,380.00 | \$4,760.00 |
| Total: | | | \$89,574.00¹ |

Professional Services

| Role | Hourly Rate | Est. Hours | Est. Price |
|--|-------------|------------|-------------|
| Professional Services (includes Project Management) | \$195.00 | 81.0 | \$15,795.00 |

Total Capital Expense Estimated for Project: \$105,369.00^{1 2}

¹Plus Tax and Shipping.



²Plus reasonable expenses, which include but are not limited to out-of-town travel, meals and lodging, photocopies, and printing, per diem based on GSA schedules and applicable taxes.

Additional services outside the scope of this engagement will require a separate Statement of Work and will be billed at the following rates:

| Role | Fee |
|---------------------------------|-----------------|
| Systems Engineer | \$195.00 / hour |
| Senior Systems Engineer | \$225.00 / hour |
| Senior Solutions Architect | \$250.00 / hour |
| Project Manager | \$195.00 / hour |
| Senior Project Manager | \$225.00 / hour |
| Security Engineer | \$225.00 / hour |
| Information Security Consultant | \$250.00 / hour |
| Senior Security Consultant | \$295.00 / hour |
| CIO / CISO Consulting | \$375.00 / hour |
| Emergency Incident Response | \$450.00 / hour |

Agreement

The Above Statement Of Work (“SOW”) Is Authorized Under The MASTER SERVICES AGREEMENT between City of Cheney (“Client”) and Intrinium, Inc (“Intrinium”) and shall amend that Agreement for the Scope of Work described in this Engagement Contract and authorized under the above-mentioned Agreement.

IN APPROVAL, authorized representatives of the Parties to this Statement of Work have signed below. This Agreement shall become effective on the date of the last signature made. Client acknowledges that electronic signatures are binding with regard to this agreement subsequent exhibits, quotes, or orders.

Client: City of Cheney

Intrinium, Inc.

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____