



**Axon Enterprise, Inc.**  
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 Scottsdale, Arizona 85255  
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**Q-480293-45125.673JR**

Issued: 07/18/2023

Quote Expiration: 08/11/2023

Estimated Contract Start Date: 09/01/2023

Account Number: 109223

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Delivery-215 G St 215 G St Cheney, WA 99004-1570 USA	Cheney Police Dept. - WA 215 G St Cheney WA 99004-1570 USA Email:	Jared Romain Phone: (480) 847-1054 Email: jromain@axon.com Fax: (480) 847-1054	Rick Beghtol Phone: (509) 498-9282 Email: rbeghtol@cityofcheney.org Fax: (509) 498-9228

### Quote Summary

Program Length	38 Months
<b>TOTAL COST</b>	<b>\$17,928.90</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$19,425.96</b>

### Discount Summary

Average Savings Per Year	\$3,592.32
<b>TOTAL SAVINGS</b>	<b>\$11,375.68</b>

### Payment Summary

Date	Subtotal	Tax	Total
Aug 2023	\$5,040.56	\$443.43	\$5,483.99
Oct 2023	\$4,128.76	\$337.59	\$4,466.35
Oct 2024	\$4,293.91	\$351.01	\$4,644.92
Oct 2025	\$4,465.67	\$365.03	\$4,830.70
<b>Total</b>	<b>\$17,928.90</b>	<b>\$1,497.06</b>	<b>\$19,425.96</b>

Quote Unbundled Price: \$29,304.58  
 Quote List Price: \$17,928.90  
 Quote Subtotal: \$17,928.90

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
20340	AXON CORE + PLAN WITH T7 CERT TRUE UP 1	2	22		\$27.00	\$27.00	\$1,188.00	\$105.73	\$1,293.73
CoreBundle	Core Bundle	2	38	\$328.68	\$179.00	\$179.00	\$13,604.00	\$1,112.16	\$14,716.16
<b>A la Carte Hardware</b>									
AB3MBD	AB3 Multi Bay Dock Bundle	1			\$1,638.90	\$1,638.90	\$1,638.90	\$145.85	\$1,784.75
AB3C	AB3 Camera Bundle	2			\$749.00	\$749.00	\$1,498.00	\$133.32	\$1,631.32
<b>Total</b>							<b>\$17,928.90</b>	<b>\$1,497.06</b>	<b>\$19,425.96</b>

# Delivery Schedule

## Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	3	08/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	2	08/01/2023
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	3	08/01/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	08/01/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	08/01/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	1	08/01/2023
Core Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	2	08/01/2023
Core Bundle	20018	TASER BATTERY PACK, TACTICAL	2	08/01/2023
Core Bundle	20160	TASER 7 HOLSTER - SAFARILAND, RH+CARD CARRIER	2	08/01/2023
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	6	08/01/2023
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	4	08/01/2023
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	6	08/01/2023
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	4	08/01/2023
Core Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	4	08/01/2023
Core Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	4	08/01/2023
Core Bundle	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	2	08/01/2023
Core Bundle	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	2	08/01/2023
Core Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	08/01/2023
Core Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	08/01/2023
Core Bundle	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	4	08/01/2023
Core Bundle	74200	TASER 6-BAY DOCK AND CORE	1	08/01/2023
Core Bundle	75015	SIGNAL SIDEARM KIT	2	08/01/2023
Core Bundle	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	08/01/2023
Core Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	08/01/2023
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	4	10/01/2024
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	4	10/01/2024
Core Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	4	08/01/2025
Core Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	4	08/01/2025
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	4	10/01/2025
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	4	10/01/2025
Core Bundle	73309	AXON CAMERA REFRESH ONE	2	02/01/2026
Core Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	02/01/2026
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	4	08/01/2026
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	4	10/01/2026
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	4	10/01/2026
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	4	10/01/2026
Core Bundle	73310	AXON CAMERA REFRESH TWO	2	10/01/2026
Core Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	1	10/01/2026

**Software**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Core Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	2	09/01/2023	10/31/2026
Core Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	1	09/01/2023	10/31/2026
Core Bundle	73449	RESPOND DEVICE LICENSE	2	09/01/2023	10/31/2026
Core Bundle	73682	AUTO TAGGING LICENSE	2	09/01/2023	10/31/2026
Core Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	6	09/01/2023	10/31/2026
Core Bundle	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	2	09/01/2023	10/31/2026
Core Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	2	09/01/2023	10/31/2026

**Services**

Bundle	Item	Description	QTY
Core Bundle	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	2

**Warranties**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Core Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	2	08/01/2024	10/31/2026
Core Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	2	08/01/2024	10/31/2026
Core Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	08/01/2024	10/31/2026
Core Bundle	80464	EXT WARRANTY, CAMERA (TAP)	2	08/01/2024	10/31/2026
Core Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	08/01/2024	10/31/2026

## Payment Details

<b>Aug 2023</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 1	CoreBundle	Core Bundle	2	\$715.66	\$58.53	\$774.19
Upfront Hardware/Core True Up	20340	AXON CORE + PLAN WITH T7 CERT TRUE UP 1	2	\$1,188.00	\$105.73	\$1,293.73
Upfront Hardware/Core True Up	AB3C	AB3 Camera Bundle	2	\$1,498.00	\$133.32	\$1,631.32
Upfront Hardware/Core True Up	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$1,638.90	\$145.85	\$1,784.75
<b>Total</b>				<b>\$5,040.56</b>	<b>\$443.43</b>	<b>\$5,483.99</b>

<b>Oct 2023</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 2	CoreBundle	Core Bundle	2	\$4,128.76	\$337.59	\$4,466.35
<b>Total</b>				<b>\$4,128.76</b>	<b>\$337.59</b>	<b>\$4,466.35</b>

<b>Oct 2024</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 3	CoreBundle	Core Bundle	2	\$4,293.91	\$351.01	\$4,644.92
<b>Total</b>				<b>\$4,293.91</b>	<b>\$351.01</b>	<b>\$4,644.92</b>

<b>Oct 2025</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-On Payment 4	CoreBundle	Core Bundle	2	\$4,465.67	\$365.03	\$4,830.70
<b>Total</b>				<b>\$4,465.67</b>	<b>\$365.03</b>	<b>\$4,830.70</b>



**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.